









## BMO GLOBAL GROWTH TACTIC™ FUND

Class A Units: JHN 10300

Class D Units: JHN 10301

Class F Units: JHN 10302

### **OVERVIEW**

- Portfolio: Actively managed, diversified portfolio of equity securities of global small cap issuers in developed market economies and equity securities of emerging market companies that have unrecognized and accelerating earnings growth potential
- Investment Objective: Long term capital appreciation
- **Portfolio Managers:** 
  - Global Alpha Capital Management Ltd., based in Montreal, will manage the portfolio of global small cap issuers in developed market economies. Global Alpha has assets under management of approximately \$3 billion (as of December 31, 2018)
  - NS Partners Ltd., based in London, UK, will manage the portfolio of equity securities of emerging market companies. NS Partners has assets under management of approximately \$2.54 billion (as of December 31, 2018)
  - Both these Portfolio Managers are part of the Connor, Clark & Lunn Financial Group

## Global Alpha Capital Management

Global Small Cap Portfolio

### **Investment Philosophy**

- Earnings growth per share drives stock prices
- Secular growth themes support outperformance
- Identify good companies with growth potential not yet recognized by the market
- 3-5 year investment horizon for value realization

# **NS Partners**

Emerging Markets Portfolio

### **Investment Philosophy**

- Country selection matters
  - Excess money moves both asset markets and economies i.e. Money Moves Markets
- Profitability focuses stock selection
  - Securities expected to generate high / improving economic profitability relative to the market will outperform)
- Peer Review Ensures Discipline
  - Revalidate, test conviction continuously; ensure tight capital discipline

#### **Investment Process**



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SUMMARY OF TERMS	
Offering / Fundserv Codes	Class A Units; Fundserv Code: JHN 10300 Class D Units; Fundserv Code: JHN 10301 Class F Units; Fundserv Code: JHN 10302
Minimum Purchase	\$500
Daily Purchases and Redemptions	All daily purchases and redemptions will be through the order entry system operated by Fundserv Inc.
Upfront Sales Commission	Class A Units: 0% to 2% (negotiated) Class D Units: Nil Class F Units: Nil
Management Fee	Class A Units: 2.50% (including an amount equal to the Service Fee) Class D Units: 1.50% Class F Units: 1.50%
Service Fee	Class A Units: 1% Class D Units: Nil Class F Units: Nil
Conversion of Units	Unitholders may convert Units of any class into Units of any other class.
Short-term Redemption Fee	The Fund may, at its sole discretion, charge a short-term redemption fee of up to 1% of the amount that an investor redeems if such transaction is done within 90 days of purchase.
Manager	BMO Nesbitt Burns Inc.
Portfolio Managers	Global Alpha Capital Management Ltd. (global small cap issuers in developed market economies)  NS Partners Ltd. (equity securities of emerging market companies)  Both these Portfolio Managers are part of the Connor, Clark & Lunn Financial Group
Eligibility	Eligible for RRSPs, RRIFs, DPSPs, RDSPs, RESPs and TFSAs.

### **COMPLEMENTARY STRATEGIES**





- > Diversified, well-balanced portfolio providing exposure to global small cap and emerging markets
- > Added value from stock selection not macro calls
- > Provides protection in down-markets
- > Delivering long-term performance with strong risk-adjusted returns